

# XTENSIBLE SERVICES: Strategy & Architecture Consulting

ESTABLISHING A FOUNDATION TO BUILD FOR THE FUTURE



Strategy &  
Architecture Consulting



Business &  
Technology Consulting



Enterprise Information  
Management



System Integration



Business Intelligence  
& Data Analytics



Training

*"The Xtensible Planning Methodology and Framework ensured that our strategic sessions delivered the value we had always wanted. Our executive team left the session feeling confident in our strategy and had a path forward."*

-Electric Utility Chief  
Digital Innovation Officer

Strategy is an ongoing journey, constantly impacted by internal and external forces, requiring attention and evolving over time. Nevertheless, strategic decisions are made, based on an understanding of who you are, where you are and where you want to be. Strategic shifts impact people, processes, technology and business capabilities. Their implementation requires energy, alignment and communication.



**Foundational Setting** – Why are we here?

**Current State** – Where are we now?

**Desired State** – Where do we need to be?

In order to develop an execution plan, options for implementing the strategy need to be analyzed, rejected and the final approach approved, for an orderly path forward. Strategy, objectives, and resources are linked, budgets adjusted, and success criteria defined. A reference architecture to support the business in reaching its strategy is designed. This reference architecture serves as the input technology choice analysis and plan development.



**Analyze** – What are our options?

**Linking** – How to bring strategy, objectives, and resources together?



ENSURE VALUE

DIGITAL TRANSFORMATION

STRATEGIC PLANNING

INNOVATING AND LAUNCHING

GAIN BUSINESS AGILITY

ALIGN VISION

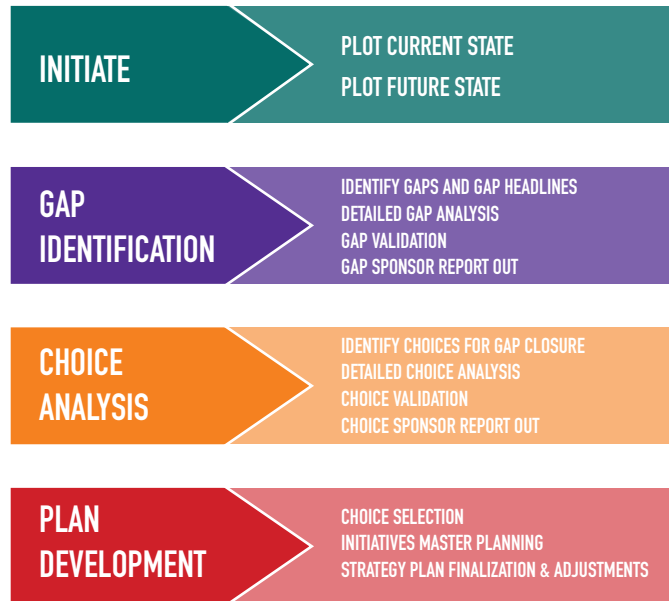
# XTENSIBLE PLANNING METHODOLOGY

When utilities have ten, hundreds or more of objectives, prioritizing across business units is essential. The Xtensible Planning Methodology (XPM) is an effective 4-step approach, developed over the years, with scripted workshops taking

- People
- Technology
- Processes

into account. With XPM, our clients can better understand required capabilities across teams and business units - and do so in a collaborative way through harmoniously aligned objectives and timelines.

The right things, in the right order, at the right time, done right.



## ABOUT XTENSIBLE

Xtensible is a leading US provider of semantic-based products and consulting services for the utility industry with a global client base. We provide strategy and associated architecture consulting, technology consulting, enterprise information management, integration, business intelligence and data analytics services, as well as utility standards training. Our products manage the data lifecycle, from design to run-time. We are a driving force behind the development and implementation of international open standards, that underpin current and future interoperability and technology initiatives. We deliver and empower our clients with sustainable end-to-end solutions in a repeatable and cost-effective manner and strive to become a trusted, reliable partner, putting our clients first.

**CONTACT US TODAY TO LEARN MORE ABOUT XTENSIBLE  
AND HOW WE HELP OUR CLIENTS SUCCEED.**



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